

NFPA Revisions



The National Fire Protection Association (NFPA) has recently drafted revisions to three standards for chemical protective clothing (CPC) - NFPA 1991, 1992, 1993. The revisions are currently out for public comment. After the period of public comment the NFPA Technical Committee on Hazardous Materials Protective Clothing and Equipment will review and incorporate comments in the final draft. The final draft will be voted upon at the NFPA Fall Meeting.


The most significant changes being proposed for NFPA 1991 are the optional requirements for protection during responses to chemical or biological terrorism incidents and ISO certification of all manufacturers and annual recertification of complete ensembles.

A task force of end users has proposed combining NFPA 1992 and 1993 into one standard. This revised standard would provide minimum requirements for liquid-protective suits. Performance standards proposed reflect actual field experience of the end users on the Technical Committee.

Chemical suits manufactured from Dupont's Tychem fabric continue to be on the leading edge of performance under the NFPA guidelines. For additional information on the proposed standard revisions contact Lakeland Industries at: 1-800-645-9291.

Excerpts reprinted from October 1998 "Ty-Line" newsletter vol. 5, issue 3, as published by E. I. Dupont Protective Apparel Group.

AIHCE



American Industrial Hygiene Conference and Exposition

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- * Benefits of attending AIHCE '99....
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Movable Deluxe Delineator Post



Movable Deluxe Delineator Post

- Durable, 100% recycled rubber, 16" octagon base with interlocking PVC post.
- Standard 4" x 42" high post (#2094294) comes with two 3" reflective bands.
- Order optional 3" round 3M yellow diamond grade reflective, on both sides of post, for additional safety (#2195366).

#2094294	Delineator Deluxe (Post Only), 42RP
#2195366	Delineator Deluxe (Post Only) w/ Yellow Diamond Grade reflective
#0102391	Rubber Delineator Base, Light
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#2173459	Dura-Bill 25# Super Heavy

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- Features 8" diameter cast aluminum base with clamp.
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- Kits contain post, base and clamp. See price book for information on individual kit components.

#2094372	Maxi-Post Complete Kit, 42PM
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Tychem[®] 10,000 Protective Suits are what Level A workers wear. Everywhere.

Lakeland Industries offers Chemical Protective Suits made with this strong, durable DuPont material that provides the highest level of limited-use protection available!

Tychem[®] 10,000 is a copolymer film laminated to a tough, spun-bonded material, making Tychem[®] 10,000 the strongest limited-use suit on the market today. It has passed with excellent ratings all NFPA 1991 challenge chemical permeation tests, showing no breakthrough after exposure times of eight hours. Tychem[®] 10,000 offers the broadest temperature range for limited use garments, -25 F to +225 F (-32 C to 90 C).

It is available in NFPA 1991-94 certified versions when worn with an aluminized overcover. Garments made with Tychem[®] 10,000 meet all OSHA Level A requirements, and are so durable that they stand up to both emergency response and remediation situations. The high visibility lime green color aids in keeping track of hazmat workers in low visibility environments. Lakeland's aluminized overcovers are carefully designed to fit comfortably over fully encapsulating vapor and splash protective suits. In instances where compliance to NFPA 1991 is desired, they provide the additional protection required by the standard. Lakeland overcover suits are available in aluminized



PBI/Kevlar[®] or economical aluminized fiberglass.

Note: Lakeland overcovers are also available with gold reflective lens; however, gold lens model is not NFPA 1991 compliant. Lakeland supports Tychem products with TyFax[®], the latest chemical permeation data on all DuPont Tychem[®] fabrics faxed to you in just minutes, 24 hours a day, seven days a week free of charge! TyFax[®] Data Service is a FREE service of DuPont that lets you receive the most up-to-date data on more than 700 hazardous chemicals simply by making a toll-free call from a Touch-Tone telephone. TyFax[®] sends the data to your fax machine within minutes of your request, so you can use the service for quick access to permeation data.

Tychem 10,000 Level A Deluxe Encapsulated Suit Style 10650

Fully encapsulated rear entry vapor-proof suit (Level A), sealed seams inside and out, 48" zipper, double storm flap with Velcro[®], 2 layer faceshield (10 mil Teflon[®]/40 mil PVC), 3 layer glove combination of Butyl[®], North[®] Silvershield[®], and outer Kevlar[®] knit gloves, 2 Pirelli[®] valves, attached sock boots with boot flaps, 1" waist belt sewn (inside) and sealed. Storage bag included. Sizes: S, M, L, XL

Case Pack: 1; Case Weight: 10 lbs.

Tychem 10,000 Level A Deluxe Encapsulated Suit, Style 10640 Same as above except front entry.

Need information on LaCrosse-Rainfair Safety Products at your fingertips?

You can get it from the Internet at our new website. Our address is www.lacrosserrainfair.com.



The website is packed with information on our products and services. A summary of what you can expect is as follows:

Website Content Summary

- Monthly Feature (new products, testimonials, etc.)
- Product Lines by Market Segment
- Hot links to associations such as NSC, ASSE, NFPA, etc.
- Field sales team network
- Fulfillment of literature requests
- Ask the experts
- Corporate information

QSSP

The QSSP Course is designed to enhance expertise and knowledge in critical technical and regulatory areas of occupational health and safety, including industrial hygiene.

Dr. Richard Fulwiler, President of Technology Leadership Associates and former director of worldwide health and safety for Procter & Gamble, is the developer and faculty leader of the course.

Participants who successfully complete the course and the QSSP competency exercises will receive a certificate of recognition. Available to SEDA/ISEA/SEMAA members.

United Sales Associates has five who have completed the course:

- Mark Hamilton, QSSP
- Todd Hayward, QSSP, CPMR
- Tom Hayward, QSSP, CPMR
- Bob Marshall, QSSP and
- Steve Schaefer, QSSP

Next Course: Nov. 8-12, 1999 Louisville, KY
For more information contact SEDA/ISEA/SEMAA or United Sales Associates at 513/231-4266.

What can Best® Manufacturing Company do for you?

Best has highly trained factory representatives throughout the world to assist in solving your hand protection needs.

FREE Hand/Arm Hazard Assessment

The main objective in preparing this assessment is to improve overall hand/arm protection. Two-thirds of all industrial accidents involve the workers' hands, arms, trunk and legs. Contrary to what most may think, improving hand safety need not increase overall costs since reducing nuisance hand/arm injuries will offset any additional increase in safety expenditures.

Glove/sleeve standardization will aid in the elimination of using the wrong glove/sleeve in a given job responsibility. Costs savings will arise



more readily from department standardization and stock room control. Using the proper glove/sleeve will also reduce hand/arm injuries and their related costs.

A hazard assessment suggests ways to consolidate the glove/sleeve styles and help you develop hand/arm-safety programs as a first line of defense against increased worker's-compensation costs as well as comply with both the general requirements, 29CFR 1910.132, and the hand protection section, 29CFR 1910.138, of OSHA's Final Rule for PPE in General Industry.

Best® can help you lower your operating costs. Let us show you how -- call United Sales Associates today for details on how you can receive a free Hand/Arm Hazard Assessment.

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Industrial Hygiene
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**June 5 - 11, 1999
Metro Toronto**

**Convention Ctr.
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Manufacturers represented by United Sales Associates who will be exhibiting at the AIHCE and their booth numbers:

(Alphabetical order)	
Best Mfg. Co.	1327
DBI/SALA	633
EnviroDerm	317
Ergodyne	1883
Lakeland Industries	427
Moldex-Metric Inc.	415



Haws®



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JUSTRITE®

Spontaneous combustion is a leading cause of fires.

Any department or facility where rags and cloths can become soaked with flammable liquids are prime opportunities for fire hazards as a result of spontaneous combustion, spark or care-less smoking.



Countertop Oily Waste Can

Justrite's new **Countertop Oily Waste Can** opens to no more than a 60° angle and stays closed when not in use, isolating contents from fire sources -- and limiting oxygen so spontaneous combustion risk is virtually eliminated. Its compact size makes it small enough to use at any workstation.

- • • • The safe way to collect chemically soaked wipes, cloths, towelettes, etc.
- • • • Ideal where work space is at a premium or when a floor model is not practical

SAFETY EQUIPMENT INSTITUTE

SEI is an independent, nonprofit organization certifying safety and health equipment through a unique two-pronged approach. Continuous product testing by independent labs assures conformance to the highest current product safety standards. Quality Assurance Audits by independent SEI auditors ensure manufacturers maintain the highest standards of quality control.

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Email: SEI_Headquarters@msn.com
Web: www.SEInet.org



Calendar for Upcoming Regional, National and International Tradeshows



REGIONAL

- KY Governor's Safety & Health Conf. & Expo.
May 5 - 7, 1999 The Galt House, Louisville, KY
- APWA June 13-14, 1999 Covington, KY
- NY Western New York Safety Conference
May 19 - 20, 1999 Grand Island, NY
- OH Dayton/Miami Valley Safety Council Sep. 16, 1999
Dayton Convention Center, Dayton, OH
Great Lakes Industrial Show
Nov. 2 - 4, 1999 IX Center, Cleveland, OH
- TN Tennessee Safety Congress
Jul. 25 - 28, 1999 Opryland Hotel, Nashville, TN
- WV West Virginia Safety Council
Sep. 22, 1999 Charleston Civic Center, Charleston, WV

NATIONAL

- AIHCE Jun 5-11, 1999 Toronto, CAN
(American Indl. Hygienists Conf./Expo)
- ASSE Jun 13-16, 1999 Baltimore, MD
(American Society of Safety Engineers)
- NSC Oct 18-20, 1999 New Orleans, LA
(National Safety Congress)

INTERNATIONAL

- A+A Nov. 2-5, 1999 Dusseldorf, Germany
(International Safety Show)

Contact United Sales Associates for information on any item in this newsletter
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**THE COMPLETE POISON IVY SOLUTION:
IvyBlock®, IvyCleanse™ and IvySoothe™**

**According to Dermatologists, the Only Product
that Can Prevent Poison Ivy is IvyBlock® ...**

- IvyBlock®, a topical skin lotion, is the only FDA-approved product that can prevent poison ivy, poison oak and poison sumac when applied *before* exposure.
- In clinical studies, 99% of people who are allergic to poison ivy benefitted from using IvyBlock. Two-thirds of the study participants were completely protected by using IvyBlock; of the remaining one-third of the people studied, the rash was much milder on IvyBlock-protected skin than it was on unprotected skin. Clinical data are published in the August 1995 *Journal of the American Academy of Dermatology*.
- The active ingredient in IvyBlock is bentoquatam, which provides a protective coating that blocks skin contact with urushiol, the oil in poisonous foliage that causes the itchy rash.



www.enviroderm.com

**Dermatologists Recommend IvyCleanse™ to Remove Harmful Oils
from Skin....**

- A post-exposure topical cleanser that removes urushiol from the skin, IvyCleanse™ is intended for use by people who have not protected themselves prior to exposure and are sensitive to the allergens in poisonous plants. IvyCleanse™ also removes urushiol from tools, gardening and athletic equipment.
- Use of IvyCleanse after exposure to poisonous plants limits the spreading of the oils that cause the itchy, uncomfortable allergic reaction.
- IvyCleanse is available in convenient, single-use towelettes.

Forgot to Use IvyBlock®? Better Keep IvySoothe™ on Hand ...

- IvySoothe™ is indicated for the temporary relief of itching associated with poison ivy, oak and sumac, as well as other skin irritations, including insect bites, eczema, and allergic reactions from cosmetics and jewelry.
- The active ingredient in IvySoothe is hydrocortisone to reduce itching, combined with an aloe vera moisturizer.

IvyBlock®, IvyCleanse™ and IvySoothe™ represent the ONLY COMPLETE LINE OF PRODUCTS that can prevent rash from poison ivy, oak and sumac, limit the spreading of the poisonous oils, and treat itchy rashes.



Blu Lite

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**The "Blu Lite" Sale is
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The "Blu Lite" is a FREE service from United Sales Associates which offers our authorized distributors and manufacturers an avenue for reducing overstocked inventory or for purchasing discounted stock.

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ERGODYNE® SLEEVES

Sprains and strains are a leading cause of workplace injuries and days away from work, according to the U.S. Department of Labor, Bureau of Statistics. Ergodyne's full line of wraps and sleeves provide essential support, and help relieve the stress and strain associated with repetitive movements and overuse injuries.



ergodyne



Model 600



Model 660



Model 670



Model 655



Model 400



Model 630

Knee Sleeves - Helps support muscles and tissues after suffering minor strains, sprains, injuries and some arthritis.

Ankle Sleeves - Helps soothe inflamed tissues associated with painful strains and sprains

Wrist Sleeve Wrap - Light to moderate support for office and industrial use

Elbow Sleeves - Helps soothe inflamed tissues associated with painful strains and sprains

Calf Sleeve - Helps support calf muscle after sustaining minor strains and shin splints

Thigh Sleeve with Anterior Pad - Support for minor thigh and groin muscle pulls

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**NATIONAL
SIGNAL**

The National Signal ER200 sign is designed to provide advance warning and information in text and graphical formats.

This unit is desirable in temporary situations and long term changeable message sign applications where space and speed restrictions do not allow or require larger size CMS's.

The ER200 is available in diesel, solar, and truck mount versions.



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Our surveys will provide you with a checklist for identifying hazards, provide regulatory and compliance information and compliance record keeping forms, and provide a checklist for proper maintenance of equipment. Contact your representative at USA for a survey on the following manufacturers: LaCrosse-Rainfair, DBI/SALA, Haws, Ergodyne, Justrite and Best.

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The industry's ONLY infinitely adjustable personnel net system (Patent Pending).

Three net sizes (15'x25', 20'x30' and 25'x50') adjust to fit just about any and all workspaces where personal fall protection or debris capturing is required. With Adjust-A-Net™, custom or multiple single sized nets are no longer necessary.



Easily adjustable straps allow you to shrink Adjust-A-Net™ down for compact areas or expand to full size. Incorporates rugged steel snap hooks every 48 inches, staggered on opposite sides allowing any size Adjust-A-Net™ to be easily connected together for the largest areas.

The 3-1/2" mesh (smallest in the industry) has a specially developed coating protecting it from damaging effects of UV light, and making it extremely abrasion resistant. This added protection, combined with built-in indicators allowing for the evaluation of Adjust-A-Net's™ structural integrity, make this system the safest in the industry. www.dbisala.com

Please contact your USA representative for information on these manufacturers of fall protection related products and services.



SINCO, INC.

Horizontal Lifeline Engineered Systems

C5

CAN-SLING/DBI CANADA LTD.

Web Slings and Cargo Tiedowns

MOBILIFT

MOBILIFT INC.

Mobile Fall Protection Systems

UNI-HOIST

UNI-HOIST

Confined Space Engineered Systems



In this newsletter you will find information on

..... products from the manufacturers United Sales Associates represents

..... programs from United Sales Associates

..... AIHCE (American Industrial Hygiene Conference and Exposition)

..... QSSP (Qualified Safety Sales Professional)

..... upcoming regional, national and international tradeshows

..... the Safety Equipment Institute

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