




Value-Added Directory


SERVICES PROVIDED BY UNITED SALES ASSOCIATES AND OUR MANUFACTURERS TO HELP YOU STAY IN COMPLIANCE.


Stay ahead of the game with our professional Site Assessments and Training!


Many services are Free of Charge when our manufacturer is supported by the end-user customer.


www.unitedsales.com

Manufacturer	Value-Added Service	Description
 Fall Protection and Rescue Systems www.capitalsafety.com	Fall Protection and Confined Space Trailer demonstration.	Basic principles of fall protection and confined space. Product specific training on the care and use of DBI equipment.
	Fall Protection and Industrial Rescue Training and Consulting services.	Certified training at your facility or at DBI's training facility in Red Wing, MN. Training subjects include Competent Person, Fall Protection-Train the Trainer, Industrial Rescue, Equipment Inspection, to include Competent Inspector Certification, etc. Consulting services include site surveys and program development.

Manufacturer	Value-Added Service	Description
 www.globalglove.com	Our Hand Protection Survey will recommend appropriate products to meet the hazards of the work environment while reducing cost and lost time incidents. Trial samples will be made available for evaluation.	The evaluator's guidelines create a thorough assessment of the hazards of the work environment to include heat, cut, puncture, and abrasion resulting in a more credible recommendation of products. It is designed to meet the appropriate level of protection necessary to reduce or eliminate hand injury at each individual job task. MSDS information from the customer is a necessary foundation for accurate reporting

Manufacturer	Value-Added Service	Description
 Emergency Equipment www.hawesco.com	In Plant Emergency Eye/Face Wash and Shower Survey.	Complete equipment performance evaluation. Provides regulatory and performance guidelines. Ensures documentation and record keeping for compliance.
	Web Site or InfoFax.	Specification sheets, installation drawings, operating instructions and maintenance guidelines by Model Number. Visit www.hawesco.com or call InfoFax: 1-888-329-4297

Manufacturer	Value-Added Service	Description
 Safety Containment Systems www.justritemfg.com	Storage, Transfer, Use and Disposal Evaluation (S.T.U.D.E.) Survey for flammable and combustible liquids	Identifies hazardous conditions, cites appropriate regulations, and recommends information and subsequent equipment for compliance.

Manufacturer	Value-Added Service	Description
 Limited Use and Chemical Protective Apparel www.lakeland.com	Survey to Determine proper clothing for work environment.	Evaluation of the work environment to determine what chemicals are present, if any, and what level of clothing protection is needed according to known recommended guidelines.

TO SCHEDULE A VALUE-ADDED SERVICE OR FOR MORE INFORMATION CALL UNITED SALES ASSOCIATES AT 1-877-854-4266