




Value-Added Directory


SERVICES PROVIDED BY UNITED SALES ASSOCIATES AND OUR MANUFACTURERS TO HELP YOU STAY IN COMPLIANCE.


Stay ahead of the game with our professional Site Assessments and Training!


www.unitedsales.com


Many services are Free of Charge when our manufacturer is supported by the end-user customer.


Manufacturer	Value-Added Service	Description
 Fall Protection and Rescue Systems www.capitalsafety.com	Fall Protection and Confined Space Trailer demonstration.	Basic principles of fall protection and confined space. Product specific training on the care and use of DBI equipment.
	Fall Protection and Industrial Rescue Training and Consulting services.	Certified training at your facility or at DBI's training facility in Red Wing, MN. Training subjects include Competent Person, Fall Protection-Train the Trainer, Industrial Rescue, Equipment Inspection, to include Competent Inspector Certification, etc. Consulting services include site surveys and program development.

Manufacturer	Value-Added Service	Description
 Emergency Equipment www.hawesco.com	In Plant Emergency Eye/Face Wash and Shower Survey.	Complete equipment performance evaluation. Provides regulatory and performance guidelines. Ensures documentation and record keeping for compliance.
	Web Site or InfoFax.	Specification sheets, installation drawings, operating instructions and maintenance guidelines by Model Number. Visit www.hawesco.com or call InfoFax: 1-888-329-4297

Manufacturer	Value-Added Service	Description
 Safety Containment Systems www.justritemfg.com	Storage, Transfer, Use and Disposal Evaluation (S.T.U.D.E.) Survey for flammable and combustible liquids	Identifies hazardous conditions, cites appropriate regulations, and recommends information and subsequent equipment for compliance.

Manufacturer	Value-Added Service	Description
 Limited Use and Chemical Protective Apparel www.lakeland.com	Survey to Determine proper clothing for work environment.	Evaluation of the work environment to determine what chemicals are present, if any, and what level of clothing protection is needed according to known recommended guidelines.

Manufacturer	Value-Added Service	Description
 High Performance Chemical Protective Gloves www.mapaglove.com	Hand Protection Survey	Evaluation of workplace hazards starting with potential chemical exposure of the worker. The survey includes job related wear factors such as abrasion, cuts and punctures. The evaluation is then expanded to a lowest cost effective selection of-fering.

Manufacturer	Value-Added Service	Description
 Heat, Abrasion and Cut Resistant Gloves www.wellslamontindustry.com	Hand Protection Survey	Surveys focusing on issues involving cuts, abrasions and heat protection by applying the latest technology in new and proprietary fabrics and yarns.

TO SCHEDULE A VALUE-ADDED SERVICE OR FOR MORE INFORMATION CALL UNITED SALES ASSOCIATES AT 1-800-837-4266

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